

# PARIVARIAN

"SOCH BADLO,
KHUDKO BADLO,
DUNIYA BADLO"

- Sammodi





Hope to

Freedom

Financial Security





# COST OF Living\*

2022 Rs. 1,00,000

2000 Rs. 10,000

1980 Rs. 1,000

1960 Rs. 100

\*approximate monthly household expense





# 40 Years of ACTIVE INCOME

## No Work

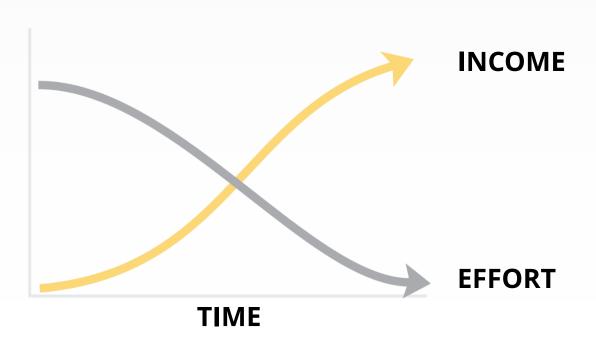
### No Income

Employees | Self Employed (Shopkeepers) |
Professionals (Doctors, CAs etc.)



## Working with 2-5 Years Morking with Modicare AZADIPLÁN





Some ways to earn passive Income: Write a best-selling book | Record a hit song | Investments | Direct Selling

\*Income earned is directly proportional to the efforts put in , however your chances to earn more is when you maintain your stable business structure



### Traditional v/s Direct Selling

#### **MIDDLEMEN EARN MONEY**

Rs. 35

Rs. 45

Rs. 65

Rs. 75

Rs. 100



Company



Distributor



Wholesaler



Retailer



You

#### **PROMOTIONS**



MONEY SAVED = BONUS INCENTIVES

You earn money





# Benefits OF Direct Selling



Low Investment



**Low Risk** 



No Premises/ Manpower Required





Passive Income



Part Time Business



Transferable Business



No Previous Experiences Required

### Modicare

India's FIRST Direct
Selling Company
Started in the Year

1996

Mr. Samir Modi





#### **Transforming Lives for over 25 Years**

Started in 1996, Part of the Multi Billion Dollar Modi Enterprises (Spread over 120+ countries)

One of the Fastest Growing Direct Selling company

Rewarding & Attractive Business Opportunity

Winner of Various Prestigious Awards

Founding Member of Indian Direct Selling Association (IDSA)

Leading Direct Selling Company completing 25 Years.... **Success continues** 



### **Our Legacy Story**



#### RAI BAHADUR GUJARMALMODI

**VISIONARY & NATION BUILDER** 

1933 - 1972

Started Modi Enterprises in 1933

Set up 27 Different Industries

Awarded with Prestigious Awards



1961 - 2019

Scaled Modi Enterprises to greater heights

2.8 Billion Global Revenue

International Collaboration

Presence in 120+ Countries



### **Our Legacy Story**

#### Dr. (Mrs) BINA MODI

#### **Iconic Women Leader**

Plays a key role in aligning the core leadership team towards the Group's goals



A Successful entrepreneur herself built several renowned brands



**Served Significant role as** Head of Family Council for Modi Enterprises



**Awarded the "Women of the** Decade" in Business & Leadership 2018 by Women







CHAIRPERSON **Modi Enterprises** 



**Our Legacy Story** 

#### **SAMIR MODI**

#### **Revolutionary Leader**

- Founder & Managing Director Modicare Ltd & Colorbar Cosmetics
- President of Twenty-Four Seven Retail Store Pvt Ltd
- Headed Various Industry Bodies
- NACS **Asia Pacific Committee** (National Association of Convenience Stores)
- President of the Confederation of Asia Pacific Chambers of Commerce & Industry (CACCI)

Transforming the lives of millions of direct sellers and clocking strong momentum











### Modicare Scale Today



1800 Crs Sales



55 Lakhs **Direct Sellers** 



10,000 New Joinees/Day



5,000 Towns



5 Lakh Sq Ft Warehouses/Offices Pin Codes Serviced



17,000



15,000+ **Distributor Points** 



### Modicare Product Range







**Nutrition, Health** & Wellness



**Colour Cosmetics** 



**Skin Care** 



**Food & Beverages** 



**Auto Care** 



Personal Care



**Laundry Care** 



**Home Care** 



Agri



Lifestyle



**Jewellery** 



**Tech** 



**SM Watches** 



Divine

As on 3<sup>rd</sup> July 2021

### SAMIR MODI GLOBAL PLAN



- One of the best plan in the industry Up to 62% payouts of company's monthly Group Business Volume
- Low Investment
- Easy to Understand, Easy to Duplicate
- ✓ International Quality Products
- ✓ 100% Satisfaction Guarantee \*
- Training System Success Principles by Modicare



<sup>\*</sup> As per company Policy. Conditions Apply



### 12 AREAS OF LIFELONG INCOME

O1 Retail Profit UPTO 20%

O2 Samir Modi Super Bonus (3% BV Pool)

Performance Bonus (5% - 11%)

04 Director Bonus (16% BV Pool)

05 Bike Bonus (3% BV Pool)

National Travel Fund (4% BV Pool)

07 World Travel Fund (3% BV Pool)

O8 Car Fund (4% BV Pool)

**Lifestyle Bonus** 

09 House Bonus (2% BV Pool)

Leadership Bonus (15% BV Pool)

Black Diamond
Bonus
(0.7% BV Pool)

Red Diamond Bonus (0.3% BV Pool)



RETAIL PROFIT

Benefits on self consumption







### 1. Retail Profit up to 20%

- You save money on every purchase for personal consumption
- You earn a retail profit on sales
- Markup of up to 20% on CP



= Rs. 200/- Retail Profit

<sup>\*</sup> Conditions Apply. For Details See SMGP Plan Booklet





#### 2. Samir Modi SUPER

### Bonus

3% BV POOL
Promotes the Golden Behavior of Self Use

#### **Eligibility:**

- Consultant (5%) and Consultant (8%)
- **Do PPV >= 60**
- ✓ Valid Directors are not eligible

3% of Company's Monthly BV

SMSB =

**Total Number of SMSB Qualifiers** 



<sup>\*</sup> Conditions Apply. For Details See SMGP Plan Booklet





### Loyalty Rewards Program

"Monthly Gift Voucher" on purchase of Modicare core products - Instant Rewards

- Do 30 PPVs get Gift Voucher worth Rs. 200/-
- Do 60 PPVs get Gift Voucher worth Rs. 600/-
- Do 90 PPVs get Gift Voucher worth Rs. 900/-
- Do 120 PPVs get Gift Voucher worth Rs. 1200/-

The voucher can be redeemed by the 28th of next month

To redeem a voucher minimum 30 PPV is required

The last date to complete Loyalty Billing for Existing Consultants is the 28th of the Month and for New Consultants it's the 30th/31st







## NEW JOINEE & REPURCHASE PROGRAM

Validity for NJs: Full month for the month of Joining

Validity Re Purchase: 1st - 23rd

- Buy CP 1000/- Get Free products worth up to Rs.100/-
- Buy CP 2000/- Get Free products worth up to Rs 200/-
- Buy CP 3000/- Get Free products worth Up to Rs. 300/-
- Buy CP 5000/- Get Free Products worth up to Rs. 500/-

(Any Slab can be purchased twice up to a maximum CP of Rs. 11,000 per month per consultant)

**CP = Consultant Price** 





# 60 PV CLUB How can you qualify

Do a minimum of 60 PPV & get multiple Tickets as below For every 60 PV completed between

- ✓ 1<sup>st</sup> 10<sup>th-</sup> Get 3 Tickets
- 11th 20th get 2 Tickets

### Rewards: 2000 Winners get Modicare Products worth up to Rs 2000 at Consultant Price

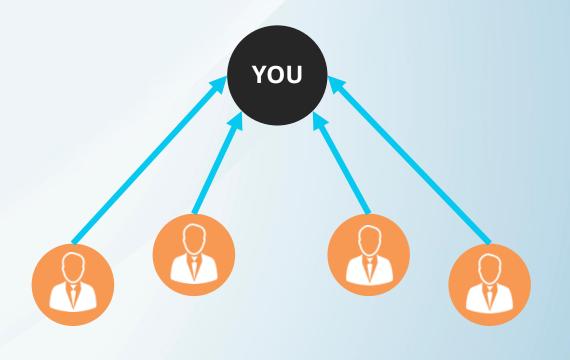
Not valid for Director & above



# 5% - 11% Performance Bonus

You Not Only Earn on Your Personal Purchase But on Group Business Volume of Your Frontlines Also.

Performance Bonus LEVEL	GPV Range
Consultant (5%)	60 to < 300
Consultant (8%)	300 to < 600
Consultant (10%)	600 < 900
Consultant (11%)	900 < 1200
Director (11%)	>= 1200



YOUR FRONTLINES

<sup>\*</sup> Conditions Apply. For Details See SMGP Plan Booklet



# 5% - 11% Performance Bonus

You Not Only Earn on Your Personal Purchase But on Group Business Volume of Your Frontlines Also.

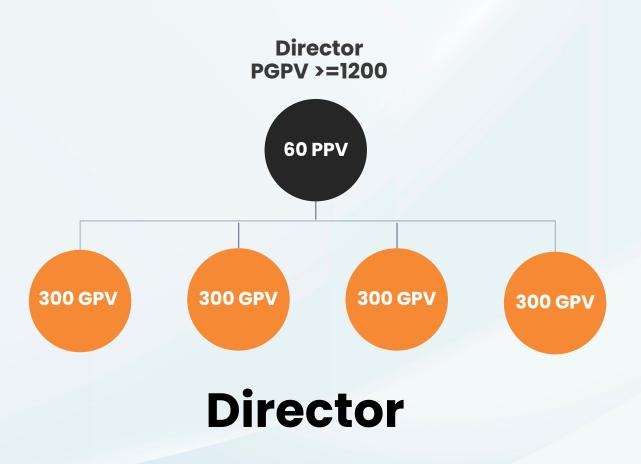
#### On Frontline's Group PV

	On Your PPV	Consultant (0%)	Consultant (5%)	Consultant (8%)	Consultant (10%)	Consultant (11%)
Consultant (5%)	5%	5%	-			
Consultant (8%)	8%	8%	3%			
Consultant (10%)	10%	10%	5%	2%		
Consultant (11%)	11%	11%	6%	3%	1%	
Director & Above (11%)	11%	11%	6%	3%	1%	

<sup>\*</sup> Conditions Apply. For Details See SMGP Plan Booklet

# FIRST MAJOR MILESTONE

#### **IN YOUR AZADI JOURNEY**







# 4. Director Bonus

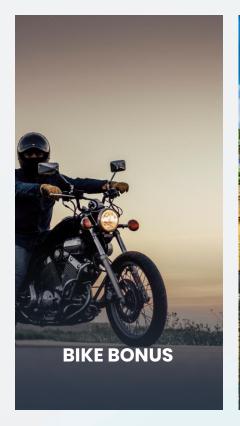
- ☑ Eligibility: All Directors & Higher
- Paid Monthly



\* Conditions Apply. For Details See SMGP Plan Booklet



### Lifestyle Bonuses







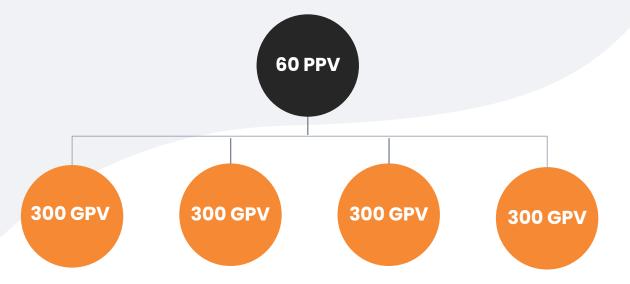




### Bike Bonus

- 3% BV Pool
- Paid Monthly to PAT Director:







### National Travel Fund

- 4% BV Pool
- Paid Monthly to:

**Senior Director Executive** Director 1200 Director 900 **PGPV 600 PGPV PGPV Director Director Director** 1200 1200 1200 **PGPV PGPV PGPV** 





### World Travel Fund

- 3% BV Pool
- Paid to Senior Executive Director and Above

Senior Executive Director PGPV 300

Director 1200 PGPV Director 1200 PGPV

Director 1200 PGPV

Monthly Capping Rs. 40,000/-



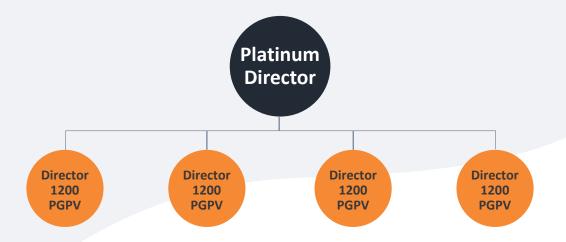


\* Conditions Apply. For Details See SMGP Plan Booklet



### Car Fund

- 4% BV Pool
- Paid to Platinum and above



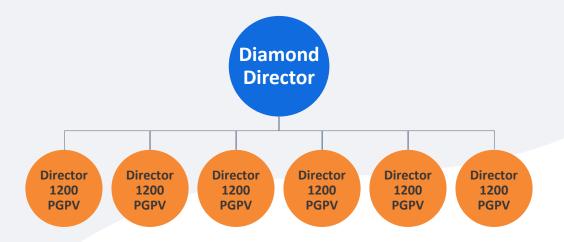
Monthly Capping Rs. 50,000/-

\* Conditions Apply. For Details See SMGP Plan Booklet



### House Bonus

- 2% BV Pool
- Paid to Diamond Director and Above



Monthly Capping Rs. 60,000/-

\* Conditions Apply. For Details See SMGP Plan Booklet



# Leaders don't create followers' leaders create more leaders

Build More Leaders ...

Earn More Rewards

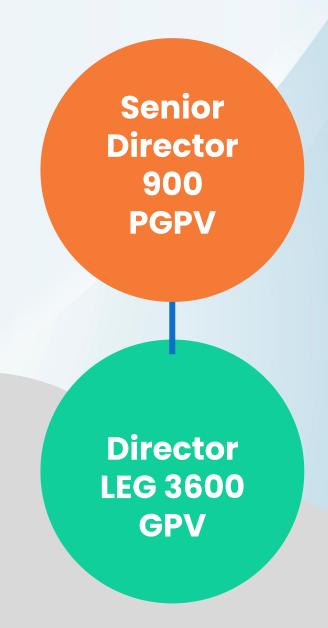




## Leadership

Bonus (LB)

- Senior Director or Higher, One 3600 GPV Leg with at least one PAT Director
- Paid monthly from 15 % BV Pool



<sup>\*</sup> Conditions Apply. For Details See SMGP Plan Booklet



### Black Diamond Bonus

0.7 % BV Pool Eligibility:

- PAT Black Diamond
- PAT Double Black Diamond
- PAT Triple Black Diamond

Double Black
Diamond

Triple Black
Diamond

Monthly Cap: Rs. 5 Lac

\* Conditions Apply. For Details See SMGP Plan Booklet



### Red Diamond Bonus

**0.3 % BV Pool** 

#### **Eligibility:**

- PAT Red Diamond & Higher
- Paid Monthly

Monthly Cap: Rs. 10 Lac



\* Conditions Apply. For Details See SMGP Plan Booklet

Title	Income	01 Retail Profit Up to 20%	02 Samir Modi Super Bonus* 3% BV Pool	03 Performance Bonus* 5% - 11%	04 Director Bonus 16% BV Pool	05 Bike Bonus 3% BV Pool	06 National Travel Fund 4% BV Pool	07 World Travel Fund 3% BV Pool	08 Car Fund 4% BV Pool	09 House Bonus 2% BV Pool	10 Leadership Bonus 15%	11 Black. Diamond Bonus 0.7 % BV Pool	12 I Red Diamon Bonus 0.3% BV Pool
	Qualification Requirement						1 001	(40 K Monthly Cap)	(50 K Monthly Cap)	(60 K Monthly Cap)		(5 Lac Monthly Cap)	(10 Lac Monthly Cap)
Consultant (0%)	GPV<60	<b>✓</b>											
Consultant (5%)	GPV 60 to < 300	<b>\rightarrow</b>	<b>/</b>										
Consultant (8%)	GPV 300 to <600	$\checkmark$	<b>/</b>										
Consultant (10%)	GPV 600 to <900	<b>/</b>		<b>/</b>									
Consultant (11%)	GPV 900 to < 1200	<b>\</b>											
Director	PGPV: >=1200	<b>/</b>		<b>✓</b>	<b>~</b>	<b>~</b>	<b>&gt;</b>						
Senior Director	PGPV: 900 Director Legs: 1	<b>~</b>		<b>✓</b>	<b>~</b>		<b>&gt;</b>				<b>✓</b>		
Executive Director	PGPV: 600 Director Legs: 2	<b>~</b>		<b>✓</b>	<b>~</b>		<b>&gt;</b>				<b>✓</b>		
Senior Executive Director	PGPV: 300 Director Legs: 3	<b>~</b>		<b>~</b>	<b>~</b>			<b>/</b>			<b>✓</b>		
Platinum Director	Director Legs: 4	<b>~</b>		<b>✓</b>	<b>~</b>			<b>✓</b>	>		<b>✓</b>		
Diamond Director	Director Legs: 6	<b>~</b>		<b>✓</b>	<u> </u>			<b>~</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Black Diamond Director	Director Legs: 3 & SED Legs: 3	<b>~</b>		<b>&gt;</b>	<b>~</b>			<b>~</b>	<b>&gt;</b>	<b>~</b>	<b>✓</b>	<b>&gt;</b>	
Double Black Diamond Director	SED Legs: 3 Platinum Legs: 3	<b>~</b>		<b>&gt;</b>	<b>~</b>			<b>~</b>	<b>&gt;</b>	<b>~</b>	<b>✓</b>	<b>&gt;</b>	
Triple Black Diamond Director	Platinum Legs: 3 Diamond Legs: 3	<b>~</b>		<b>/</b>	~			<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>	<b>&gt;</b>	
Red Diamond Director	Triple Black Diamond Legs: 6	<b>/</b>		<b>&gt;</b>	<b>~</b>			<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>		<b>/</b>
Double Red Diamond Director	Red Diamond Legs: 6	<b>/</b>		<b>/</b>	<b>~</b>			<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>		<b>~</b>
Triple Red Diamond Director	Double Red Diamond Legs: 6	<b>/</b>		<b>/</b>	<b>~</b>			<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>		<b>~</b>

To earn Leadership Bonus you need to be minimum Senior Director with at least one leg having GPV of minimum 3600 with minimum one PAT Director or higher. PGPV is Personal Group Point Volume, includes your PPV and entire group's point volume excluding Director Legs National Travel Fund and World Travel Fund are accumulated to be used for company organized domestic and international trips. Car Fund is accumulated monthly to be used to Purchase Car. \*\*Valid Directors are not eligible for Samir Modi Super Bonus (SMSB). To earn SMSB minimum PPV should be 60.
\*To earn Performance Bonus minimum PPV required is 30. PPV Requirement for Director to Diamond Director is 60. PPV Requirement for Black Diamond and Higher is 120.



# Live Life of Significance

- Help people to Earn Money
- Noble business





# Success Principles By Modicare

#### **World Class Training Support**







CLASSROOM ONLINE PHONE

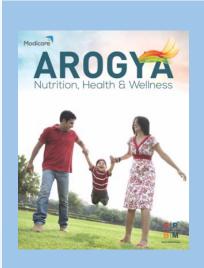


# Success Principles By Modicare

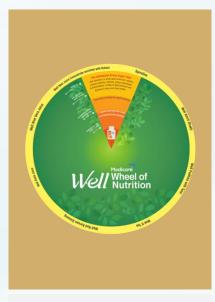
### **Training tools**



Skin Type Tester Strips



Hindi & English



Hindi & English



Hindi & English



Hindi & English



English



## ANSWER To YOURSELF

IF NOT MODICARE, THEN WHAT?
IF NOT YOU, THEN WHO?
IF NOT NOW, THEN WHEN?

Journey of thousand miles starts with a single step...

TAKE THE FIRST STEP!







### SHURUAAT 10 KADAM AZADI KE

"With Every Step You Take,
I WILL TAKE
TWO"

